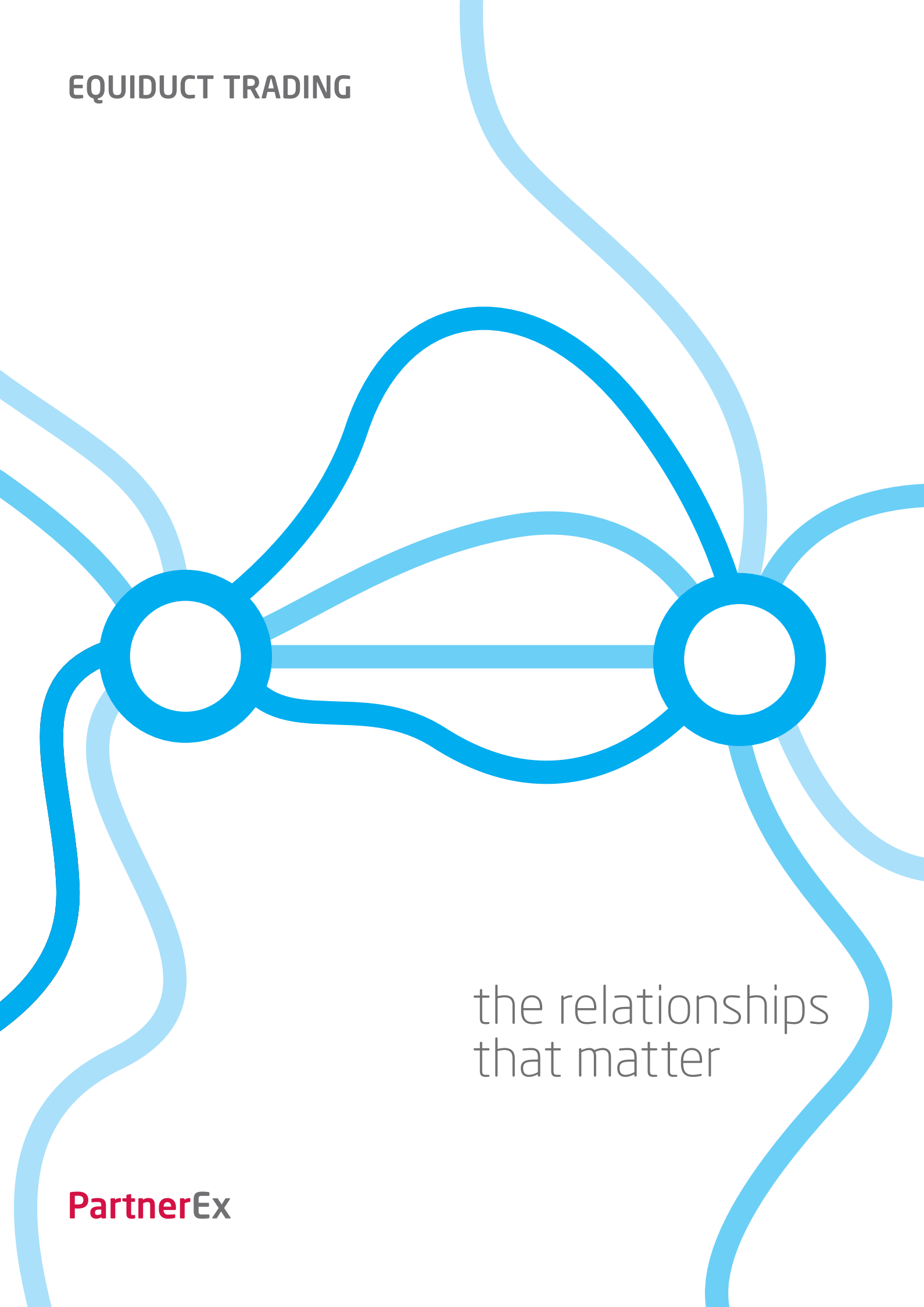


# EQUIDUCT TRADING



the relationships  
that matter

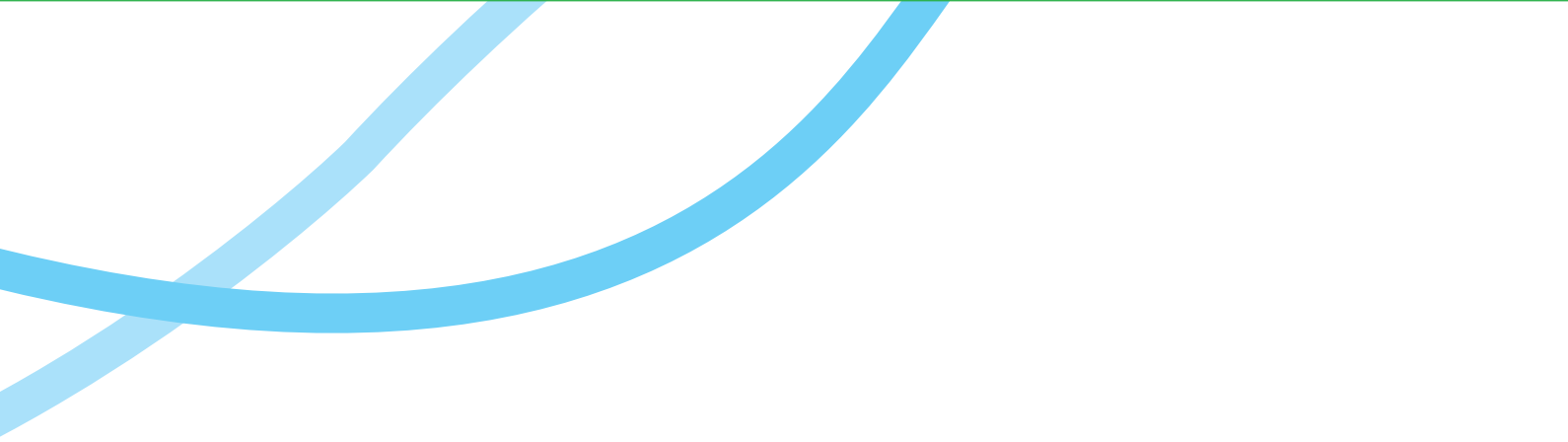
**Partner**Ex

## EQUIDUCT TRADING

The background features several thick, light blue wavy lines that flow across the page, creating a sense of movement and modern design.

Make the perfect match and trade at the best price.

Use the Equiduct Trading **PartnerEx** functionality to build on your strengths and enjoy even **better business-to-business relationships.**



Minimise risk, maximise trade. As a market maker or order flow provider, **PartnerEx** can help you – and your business partner on the other side of the transaction – to trade in optimum conditions.

#### **Set your partnership parameters**

PartnerEx allows both partners involved in a transaction to agree certain parameters, by which the market maker will guarantee best execution, before trading begins.

Setting parameters for each security ensures that each partner's responsibilities are clear from the outset; the maximum executable volume for each instrument, price improvement, place of clearing and settlement and any arrangements for splitting trade fees are just some of the factors that can be defined by the PartnerEx bilateral agreement.

PartnerEx helps you as a market maker, order flow provider or retail broker to limit your exposure to risk and boost order flow, whichever side of the transaction you're on.

#### **Guaranteed best price order executions**


With PartnerEx, you have peace of mind that Equiduct Trading – the new market segment of Börse Berlin – electronically enforces all two-way agreements made under this unique, cross-border model. And because PartnerEx trades are executed at the best price available in the market

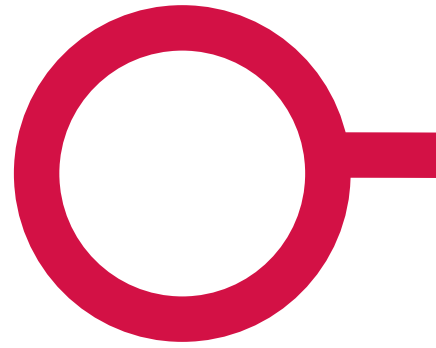
(based on Equiduct Trading's VBBO) – and as further price improvements can be agreed by the partners involved in the transaction – it's also an easy way to stay on the right side of the Markets in Financial Instruments Directive (MiFID).

#### **Example**

Market Maker A, for example, might agree with Order Flow Provider B to guarantee best execution for Stock C, up to 1,000 shares, with a price improvement up to one tick, to clear through LCH.Clearnet SA, with Order Flow Provider B paying the transaction fees.

Naturally, PartnerEx allows a market maker to hold multiple two-way agreements with the same order flow provider and with different order flow providers – and vice versa for order flow providers. Making it possible for you to partner up in this way helps to strengthen the bonds between order flow providers and market makers. In turn, having more robust business-to-business relationships helps to minimise risk between partners and enables market makers to tailor and maximise client service levels for their customers.





Like to take a closer look?  
Read more about Equiduct Trading's  
PartnerEx in our enclosed data sheets.

#### **Benefits for market makers**

As a market maker, you can ensure that you execute all of your clients' orders yourself, rather than having to route the order to another venue with a better price than your quoted price at that time. This is possible because you can utilise a price determined by a regulated market operator, thereby fulfilling your MiFID obligations.

#### **Benefits for order flow providers**

For order flow providers, PartnerEx is an attractive alternative to existing execution options, especially for large orders. Rather than give the order in its entirety to one broker, make an iceberg order or put the order into a dark pool – all of which expose you to risk – you can instead spread the order out among a number of market makers. This will increase the likelihood to execute larger order volumes.

#### **Fixed fees per executed order**

Unlike other stock exchanges and Multilateral Trading Facilities (MTFs), which charge a percentage cost per transaction, Equiduct Trading simply charges you a fixed fee per executed order when using PartnerEx.

For example, we will charge participants per order rather than per execution (statistically averaging 2.5 partial executions per order) reducing overall costs. Additionally, by consolidating orders to a single venue rather than having to split them across multiple venues to find the best price costs can be reduced further.

● PartnerEx helps to strengthen  
the bonds between trading partners  
with tailored business relationships... ●



**PartnerEx**



Equiduct Trading is committed to helping you comply with MiFID

**MiFID best execution**

MiFID places rigorous demands on investment firms to demonstrate transparency and achieve the best result possible on behalf of clients. But with Equiduct Trading on side, meeting your new obligations couldn't be more straightforward.

PartnerEx helps your business to deliver best possible performance according to four key criteria identified by MiFID:

**Price**

Because all PartnerEx orders use as the reference price the VBBO – calculated at the time of your order's entry into the order book – Equiduct Trading should never be beaten by any visible price available on any venue being monitored for the VBBO.

**Cost**


Equiduct Trading provides you with a cost-effective alternative to other execution venues. Our low fees and known clearing and settlement charges ensure that our costs are amongst the lowest in Europe.

**Speed**

To maximise your chances of execution at the right price, fast round trip times are essential. ETS, the platform that powers Equiduct Trading, enables order and trade confirmations to be turned around in less than 10 milliseconds.

**Likelihood**

Without likelihood of execution, liquidity is almost irrelevant. Thanks to the performance of our extremely fast trading platform, you can rely on PartnerEx to deliver execution at the best price up to an agreed size.



So, whatever your role in trading,  
let PartnerEx put you in **greater  
control** of your transactions.

**PartnerEx**

## Tailoring the PartnerEx solution to suit you

### **Outsource your internalisation**

For market makers and order flow providers belonging to the same group, the parameters of a PartnerEx contract allow you to execute trades on markets operated by Börse Berlin, a regulated market operator, and thus avoid the conflict of interest issues that can arise with internal crossing. As an added bonus, you can request a book transfer for trades conducted using the PartnerEx Internaliser solution, eliminating clearing and settlement costs almost entirely.

Investment banks preferring to trade as Systematic Internalisers (SIs) but not wanting to operate their own matching systems may also take advantage of our PartnerEx Internaliser solution. The ETS system that powers our own markets will also be available on a white label basis to any SIs that wish to run an internal market but are unable or unwilling to buy a system or build one from scratch.

### **Contact us to start strengthening your relationships**

Partner up with PartnerEx now by calling us to arrange a meeting to discuss your requirements. You'll soon be enjoying all of the advantages that closer business-to-business relationships can bring.



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